



Insurance Licensing • Securities Licensing

MINNESOTA LIVE CLASS SCHEDULE

June–December 2019

Insurance Licensing

Obtaining Your Minnesota Insurance License

In order to sell insurance policies in Minnesota, you must be licensed by the Minnesota Department of Commerce. Before applying for your license, you must complete state-approved insurance courses and pass an examination for each line of authority you would like to sell (i.e., Life, Accident & Health, Property, Casualty).

Education Requirements

All new applicants are required to attend 20 hours of education per major line of authority. If you already have one insurance license and are in the process of adding another line of authority, you are required to take an additional 20 hours of education for each new line added.

Insurance Licensing Checklist

Register for an insurance preclicensing course.

Call 877.731.5065 to register for the insurance preclicensing course that corresponds to the license you would like to receive.

Note: Payment is due at the time of registration.

Register for your exam.

Registration with Pearson VUE exams is available online and via phone. Pearson VUE accepts credit card payments from VISA and MasterCard, and offers exams in the following cities: Duluth, Edina, Lake Elmo, Mankato, Moorhead, Rochester, St. Cloud, Thief River Falls, and Woodbury.

Online

Visit www.pearsonvue.com and select the “Schedule an exam” to begin registration.

Phone

Call Pearson VUE: 833.273.1946. Registrars are available Monday–Friday, 7:00 am–10:00 pm CT, Saturday, 7:00 am–4:00 pm CT, and Sunday, 9:00 am–3:00 pm CT.

Important Notes

- Mandatory education must be completed before taking the exam, but you can register for the exam before completing your courses.
- The exam fee is \$50.
- **School code is 590.**

Complete your mandatory education.

Courses must be completed in their entirety before you will be allowed to take the exam.

Take the exam.

Come to the exam site with:

- Two forms of valid, current signature identification, one of which must be photo-bearing (preferably a driver’s license)
- Original Course Completion Certificate(s)

Cancellations: You may cancel or reschedule up to two days before the testing date without penalty.

Apply for your license.

Go to www.sircon.com/minnesota, select “Apply for a license,” and complete all application information online.

Insurance Licensing

2019 Minnesota Live Class Schedule

Property & Casualty Licenses

Property Licensees are allowed to sell homeowners, commercial property, and inland marine policies, while the **Casualty Licensee** offers policies such as auto insurance, workers’ compensation, crime coverage, and professional liability.

Property & Casualty		
Dates & Locations		
July		
8–12	Mon–Fri	BL
22–26	Mon–Fri	SP
August		
5–9	Mon–Fri	BL
19–23	Mon–Fri	SP
September		
9–13	Mon–Fri	BL
23–27	Mon–Fri	SP
October		
7–11	Mon–Fri	BL
21–25	Mon–Fri	BL
November		
4–8	Mon–Fri	BL
18–22	Mon–Fri	SP
December		
2–6	Mon–Fri	BL
16–20	Mon–Fri	SP



Tuition: \$329

Class Length: 5 days (40 hrs)

Class Times: 8:00 am–5:00 pm

How to Get a Minnesota Insurance License

The process of earning your insurance license can sometimes be confusing. If you’re planning to earn your license in Minnesota, follow these four steps:

- Step 1:** Complete the required 20 hours of preclicensing education.
- Step 2:** Schedule and pass the Minnesota insurance licensing exam.
- Step 3:** Complete fingerprinting and background check.
- Step 4:** Apply for a Minnesota insurance license.

To learn more about the steps to getting your Minnesota insurance license, visit www.kaplanfinancial.com/minnesota-steps.



Insurance Licensing

2019 Minnesota Live Class Schedule

Life, Accident & Health Licenses

Life Insurance Licensees are authorized to sell life insurance and annuities policies, while Accident & Health Producers are approved to sell medical, disability, Medicare supplements, and long-term care policies.

Life & Health		
Dates & Locations		
July		
8-12	Mon-Fri	BL
12-14, 19-21*	Fri-Sun	SP
15-19	Mon-Fri	SP
22-26	Mon-Fri	BL
7/29-8/2	Mon-Fri	BL
August		
5-9	Mon-Fri	SP
9-11, 16-18*	Fri-Sun	BL
12-16	Mon-Fri	BL
19-23	Mon-Fri	BL
26-30	Mon-Fri	SP
September		
9-13	Mon-Fri	BL
13-15, 20-22*	Fri-Sun	SP
16-20	Mon-Fri	SP
23-27	Mon-Fri	BL
9/30-10/4	Mon-Fri	SP
October		
4-6, 11-13*	Fri-Sun	BL
7-11	Mon-Fri	BL
14-18	Mon-Fri	BL
21-25	Mon-Fri	SP
10/28-11/1	Mon-Fri	BL
November		
4-8	Mon-Fri	BL
8-10, 15-17*	Fri-Sun	SP
11-15	Mon-Fri	SP
18-22	Mon-Fri	BL
December		
2-6	Mon-Fri	SP
6-8, 13-15*	Fri-Sun	BL
9-13	Mon-Fri	BL
16-20	Mon-Fri	BL

Tuition: \$329
 Class Length: 5 days (40 hrs)
 Class Times:
 • Mon-Fri: 8:00 am-5:00 pm

*Course occurs over two weekends.

Weekend Class Times:

- Fri-Sun: (2 weekends)
 6:00 pm-10:00 pm (Fri)
 8:00 am-5:00 pm (Sat, Sun)

This course has been approved by the Minnesota Commissioner of Commerce for Life, Accident & Health prelicense education.

Life Only		
Dates & Locations		
July		
8-10	Mon-Wed	BL
12-14	Fri-Sun	SP
15-17	Mon-Wed	SP
22-24	Mon-Wed	BL
29-31	Mon-Wed	BL
August		
5-7	Mon-Wed	SP
9-11	Fri-Sun	BL
12-14	Mon-Wed	BL
19-21	Mon-Wed	BL
26-28	Mon-Wed	SP
September		
9-11	Mon-Wed	BL
13-15	Fri-Sun	SP
16-18	Mon-Wed	SP
23-25	Mon-Wed	BL
9/30-10/2	Mon-Wed	SP
October		
4-6	Mon-Wed	BL
7-9	Mon-Wed	BL
14-16	Mon-Wed	BL
21-23	Fri-Sun	SP
28-30	Mon-Wed	BL
November		
4-6	Mon-Wed	BL
8-10	Fri-Sun	SP
11-13	Mon-Wed	SP
18-20	Mon-Wed	BL
December		
2-4	Mon-Wed	SP
6-8	Fri-Sun	BL
9-11	Mon-Wed	BL
16-18	Mon-Wed	BL

Tuition: \$219
 Class Length: 2 1/2 days (20 hrs)

Class Times:

- Mon-Wed: 8:00 am-5:00 pm (Mon, Tue)
 8:00 am-12:15 pm (Wed)

**Weekend course.

Weekend Class Times:

- Fri-Sun: (weekend)
 6:00 pm-10:00 pm (Fri)
 8:00 am-5:00 pm (Sat, Sun)



Insurance Licensing

2019 Minnesota Live Class Schedule

Accident & Health Only		
Dates & Locations		
July		
10-12	Wed-Fri	BL
17-19	Wed-Fri	SP
19-21**	Fri-Sun	SP
24-26	Wed-Fri	BL
7/31-8/2	Wed-Fri	BL
August		
7-9	Wed-Fri	SP
14-16	Wed-Fri	BL
16-18**	Fri-Sun	BL
21-23	Wed-Fri	BL
28-30	Wed-Fri	SP
September		
11-13	Wed-Fri	BL
18-20	Wed-Fri	SP
20-22**	Fri-Sun	SP
25-27	Wed-Fri	BL
October		
2-4	Wed-Fri	SP
9-11	Wed-Fri	BL
11-13**	Fri-Sun	BL
16-18	Wed-Fri	BL
23-25	Wed-Fri	SP
10/30-11/1	Wed-Fri	BL
November		
6-8	Wed-Fri	BL
13-15	Wed-Fri	SP
15-17**	Fri-Sun	SP
20-22	Wed-Fri	BL
December		
4-6	Wed-Fri	SP
11-13	Wed-Fri	BL
13-15**	Fri-Sun	BL
18-20	Wed-Fri	BL

Tuition: \$219
 Class Length: 2 1/2 days (20 hrs)

Class Times:

- Wed-Fri: 1:00 pm-5:00 pm (Wed)
 8:00 am-5:00 pm (Thu, Fri)

**Weekend course.

Weekend Class Times:

- Fri-Sun: (weekend)
 6:00 pm-10:00 pm (Fri)
 8:00 am-5:00 pm (Sat, Sun)



Medical Assistance Eligibility & the Long-Term Care Partnership Program

Mandatory 8-Hour Course

In order to sell, solicit, or negotiate a long-term care policy in Minnesota, you are required to complete a specialized one-day course. The Partnership Program course meets this requirement and is approved for 8 hours of Minnesota insurance, Wisconsin insurance, and IMCA CE credit!

Tuition: \$108

Class Time: 8:00 am-5:00 pm

Dates & Locations

July 1	Mon	SP
September 27	Fri	BL
November 20	Wed	BL



Securities Licensing

2019 Minnesota Live Class Schedule

Obtain Your Securities License

1. You must be at least 18 years of age and have a basic understanding of the industry to attend our classes.
2. Review the enrollment and prerequisite requirements on www.finra.org for the series exam you plan to take. Note, the Securities Industry Essentials (SIE) exam does not require employer sponsorship.
3. Enroll in a Kaplan Financial Education securities licensing course four to six weeks before the class date by calling Kaplan Financial Education customer service at 877.656.5550 or enrolling online at www.kaplanfinancial.com/securities.
4. Schedule an appointment for the licensing exam with Prometric Testing Center at www.prometric.com/finra three to four weeks before the class begins. You are able to schedule two or more different exams on the same day. However, you must make a separate appointment for each of the exams.
5. For optimum results, plan to do the recommended pre/post-study. Also, plan for homework questions each night and two to three days of review before taking your licensing exam.
6. Take your test within five days of completing the class, and go into the exam with confidence!

SIE
Securities Industry Essentials Exam

The SIE exam is FINRA's new general industry knowledge exam testing basic information. Anyone can sit for the exam without prior association with a firm. Following October 1, 2018, all unlicensed individuals looking to get their first license must sit for the SIE exam.

Prerequisite: 70–90 hours of pre-study recommended*

Dates & Locations		
July 8–10	Mon–Wed	BL
August 12–14	Mon–Wed	BL
September 4–6	Wed–Fri	BL
October 10–11**	Thu–Fri	BL
November 4–5**	Mon–Tue	BL
December 12–13**	Thu–Fri	BL

Tuition: \$205 | **Class Times:**
Days 1 & 2: 8:30 am–5:00 pm
Day 3: 8:30 am–1:00 pm

*Recommended by Kaplan. Actual study time may vary by reading rate, comprehension, professional background, and study environment.

**Beginning in October, SIE courses will be 2 days in length, following Days 1 & 2 class times.

Series 6
Investment Company and Variable Contracts Products Representative Exam

Individuals soliciting the purchase or sale of redeemable securities (mutual funds), variable contracts (variable annuities), and insurance premium funding programs (variable life) issued by insurance companies are required to take this exam.

The SIE exam is a co-requisite to the revised Series 6 exam. Candidates must pass both the Series 6 exam and the SIE exam to become a registered representative.

Note: Those who have earned a series license before 10/1/2018 will not be required to take the SIE exam.

40–60 hours of pre-study recommended*

Corequisite: SIE

Live Online Class—For details, visit: www.kaplanfinancial.com/sec-shop-by-series

Tuition: \$135 | **Class Length: 8 hours**

Series 7
General Securities Representative Qualification Exam

Individuals soliciting the purchase or sale of corporate, municipal and U.S. government securities, options, direct participation programs, investment company products and variable contracts are required to take this exam.

The SIE exam is a corequisite to the revised Series 7 exam. Candidates must pass both the Series 7 exam and the SIE exam to become a registered representative.

Note: Those who have earned a series license before 10/1/2018 will not be required to take the SIE exam.

70–90 hours of pre-study recommended*

Corequisite: SIE

Dates & Locations		
July 24–26	Wed–Fri	BL
August 19–21	Mon–Wed	BL
September 16–18	Mon–Wed	BL
October 21–23	Mon–Wed	BL
November 20–22	Wed–Fri	BL
December 9–11	Mon–Wed	BL

Tuition: \$275 | **Class Times:**
8:30 am–5:00 pm

Series 24
General Securities Principal

This license will allow you to manage or supervise a broker/dealer's investment banking or securities business for corporate securities, direct participation programs and investment company products and variable contracts.

60–80 hours of pre-study recommended*

Prerequisite: Series 7, 17, 37, 38, 57, 62, 79, or 82

Dates & Locations		
July 22–23	Mon–Tue	BL
September 19–20	Thu–Fri	BL
November 18–19	Mon–Wed	BL

Tuition: \$319 | **Class Times:**
8:30 am–5:00 pm

The Securities Industry Essentials (SIE) exam was introduced in October of 2018. This new exam does not require individuals to be sponsored by a member firm prior to taking the exam. Individuals will have four years from the date they pass the SIE exam to then take their respective qualification exam and become licensed.

Series 63
Uniform Securities Agent State Law Exam

This is a state qualification examination required of individuals soliciting the purchase or sale of securities within a state. The exam may be required in addition to other exams.

20–30 hours of pre-study recommended*

Prerequisite: None

OnDemand Online Class—For details, visit: www.kaplanfinancial.com/sec-shop-by-series

Tuition: \$69 | **Class Length: 5.5 hours**

Series 65
Uniform Investment Adviser Law Exam

Individuals acting as or soliciting for the service of investment advisers are required to take this exam; other exams may be required as well.

60–120 hours of pre-study recommended*

Prerequisite: None

Dates & Locations		
July 15–16	Mon–Tue	BL
August 26–27	Mon–Tue	BL
September 9–11*	Mon–Wed	BL
October 7–9*	Mon–Wed	BL
November 6–8*	Wed–Fri	BL
December 16–18*	Mon–Wed	BL

Tuition: \$179 | **Class Times:**
8:30 am–5:30 pm

*Beginning in September, Series 65 courses will be 3 days in length, with class times of 8:30 am–5:30 pm each day.

Series 66
Uniform Combined State Law Exam

Individuals acting as or soliciting for the service of investment advisers and soliciting the purchase or sales of securities within a state are required to take this exam. Candidates who take the Series 7 exam may take this exam in lieu of both the Series 63 and Series 65.

45–90 hours of pre-study recommended*

Corequisite: Series 7

Dates & Locations		
July 15–16	Mon–Tue	BL
August 26–27	Mon–Tue	BL
September 10–11	Tue–Wed	BL
October 8–9	Tue–Wed	BL
November 7–8	Thu–Fri	BL
December 17–18	Tue–Wed	BL

Tuition: \$159 | **Class Times:**
8:30 am–5:30 pm

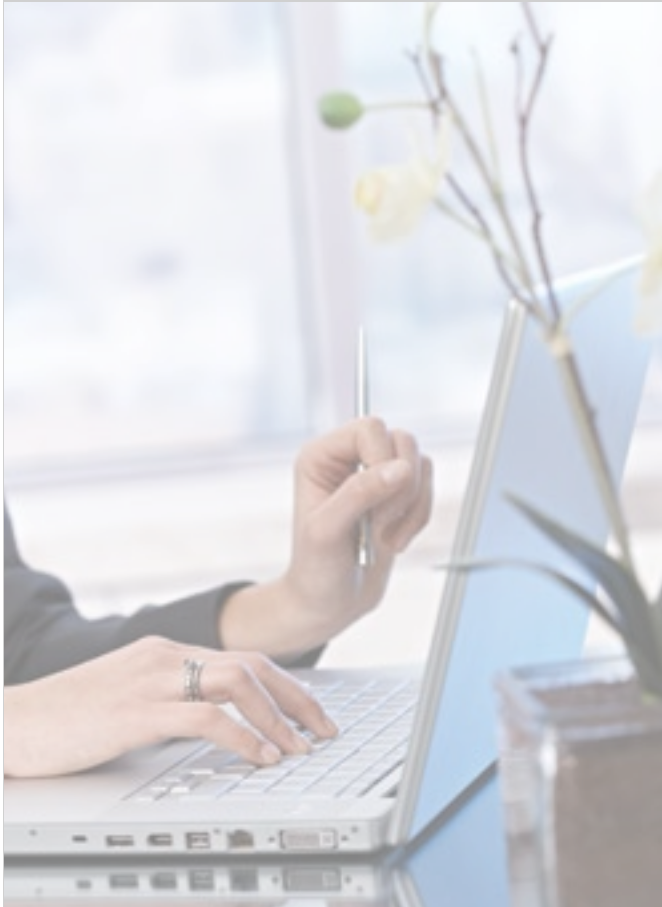
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MN Live Class and Online Continuing Education Options Available to You

Attend a live CE class at our Bloomington or St. Paul locations or complete your requirements online.

Total Access CE gives you access to Kaplan's course library for 365 days, giving you the most flexible option for completing MN CE requirements.

Learn more at www.kaplanfinancial.com/mn-ce



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- Printable certificate
- CE Submission to one state

www.kaplanfinancial.com/mn-ce

Save Now with CE-Advantage™

Pay for 12 or 16 credit hours before attending your first live class and save 15%! You can even pick your CE credits in any combination of half-day and full-day live classes.

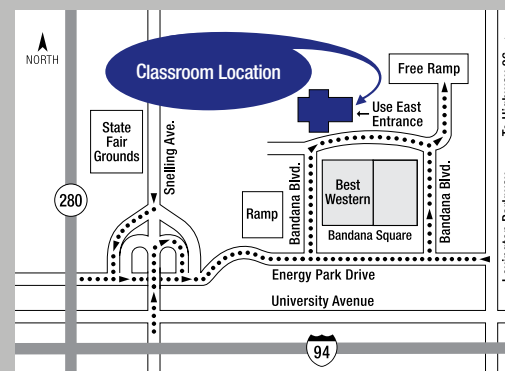
Call 800.552.4778

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Note: To use CE-Advantage, you must purchase your credits before attending classes or you will be charged the regular tuition listed on the website. CE-Advantage is for live classes only and all classes must be completed within one year of purchase date. There is no refund for unused credits. All credit hours purchased with CE-Advantage must be used by the same student; credits may not be shared.

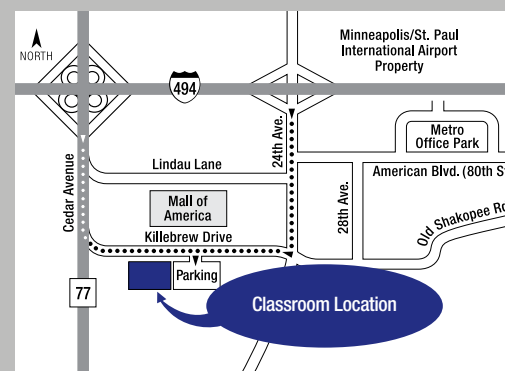
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